

Coldwell Banker Premier Realty

Home Enhancement Checklist

Within 15 seconds a buyer has developed an opinion of your property.

The First Impression

focus on the model home effect

The Home Front

- Lawn Mowed
- Lawn Edged
- Potted flowers at the front walk or door add appeal
- Grass fertilized and green
- Walks, driveway and patios clear of clutter and clean
- Garbage cans out of site
- Toys, bikes etc. out of site
- Flower beds freshened, no weeds, fresh mulch
- All plants green and trimmed
- Front door is clean, painted and or stained
- Windows washed, shiny
- Exterior window sills are clean
- Exterior free of cobwebs
- Paint appears fresh
- All trim painted and in good repair

Through the buyer's eyes...

Appeal to the Senses

Ask yourself how your property will compare with the model homes it's often competing with.

- Fresh aroma throughout property
- Baking soda in the refrigerator for a fresh aroma
- A drop of vanilla on a light bulb
- Drop a quarter of a lemon in the garbage disposal and grind it up
- Light and bright, drapes & window coverings open
- Windows gleaming
- Carpet is clean and vacuumed regularly
- Tile, wood, vinyl flooring is clean & polished
- Base boards are clean

- ❑ Remove excess “stuff” from linen cabinets, kitchen shelves, and closets
- ❑ Entry is clear of clutter, open and inviting
- ❑ Halls are free of clutter and the paint is fresh
- ❑ 60 watt or higher bulbs in all lamps
- ❑ Doors and locks should work with ease
- ❑ All light switches work
- ❑ Is the flooring and paint color appealing to the average buyer in your price range
- ❑ Clean air filters
- ❑ Water heater clean and in good working order
- ❑ Is the fireplace clean and working properly

*Through the
buyer's eyes...*

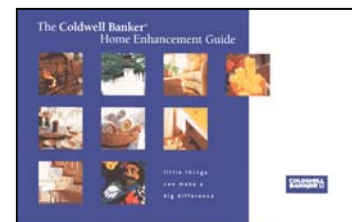
Packaging the Interior

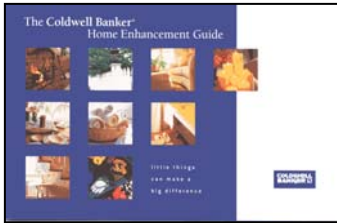
KITCHEN:

- ❑ Kitchen counter tops are clear of clutter, only select accessories for market appeal
- ❑ Oven is clean and shiny
- ❑ Stove is clean and polished
- ❑ Remove all photos, children’s art, any clutter from refrigerator
- ❑ Kitchen table set with appealing center piece and or fresh napkins with rings to accessorize
- ❑ Sink and faucets are immaculate
- ❑ Cabinets clean and polished
- ❑ No plumbing leaks under the sink
- ❑ Disposal is quiet and works well
- ❑ All appliances in good working order
- ❑ Remove all excess “stuff” from cabinets and pantry to give spacious appearance
- ❑ Floor is clean especially at the base of the cabinets

BATHS:

- ❑ Shower stall, glass doors and door tracks shiny and clean
- ❑ Re-grout tile where necessary
- ❑ Toilet in good working order
- ❑ Toilet shiny and clean, remove all stains
- ❑ No drippy faucets
- ❑ Faucets shined and clean
- ❑ Sink stoppers work
- ❑ No leaks under the sink
- ❑ Tub shiny and clean
- ❑ Counter tops clear of clutter
- ❑ Fresh towels hung to accessorize
- ❑ Remove excess clutter from cabinets and closets
- ❑ Floors clean especially at the base of the cabinets





BEDROOMS

- Owners suite – make it look warm and inviting
- Remove excess furniture, books, and clutter
- Remove excess clothing from closets to increase perceived size
- Children’s room remove excess toys
- Make bulletin boards neat and organized
- Remove excess clothing from closets
- Bedroom should be easy to enter and walk through

The Extra Details

GARGAGE:

- Move all excess clutter to a storage unit
- When cars are parked in garage it should look as roomy as possible
- Clean garage floor, remove oil stains
- Remove cob webs and excess dust
- Brooms, rakes, shovels any handled tool should be hung if possible
- Lawnmowers, yard tools arranged neatly
- Garage doors and garage door openers in good working order
- All shelves and cabinets clear of excess clutter and neatly arranged
- Garage door windows clean and shiny

POOL & SPA

- Tile clean and in good repair
- Water sparkling
- A professional cleaning if necessary
- Patio and decking cleaned and repaired
- Pool filter in good working order
- Refinish the pool surface as needed
- Replace worn out or damaged pool equipment

*Through the
buyer's eyes...*